CHITHUMBA LIMITED
P.O BOX 40139, KANENGO, LILONGWE
Cell. +265 884 57 46 23
REQUEST FOR QUOTATIONS (FOR GOODS)

Procurement Number: CHL/G/NCB/2026/002

To: Eligible and qualified suppliers

Date: 05/11/2026

The Procuring Entity named above invites you to submit your quotation for the goods described herein. Partial Quotations may be rejected, and the Purchaser reserves the right to award a contract for selected items only. Any resulting order shall be subject to the Government of Malawi General Conditions of Contract for Local Purchase Orders (available on request) except where modified by this Request for Quotations.

SECTION A: QUOTATION REQUIREMENTS:

1) Description of Supply and Delivery

- To supply three(3) brand new Motorcycles.
- They are to be delivered at Chithumba Limited Offices, Kanengo, Lilongwe.

Lot 2 –Motorcycles – Petrol Powered ((Quantity 2)

No.	Parameter	Minimum Requirement	M = Mandatory D = Desirable
1.1	Quantity	4 motorcycles	M
1.2	Engine Capacity	150CC - 250CC (or equivalent)	M
1.3	Engine Type	4-stroke petrol engine	M
1.4	Make/Brand	Kinglion, Senke or equivalent	D
1.5	Fuel Tank Capacity	Minimum 8 litres	D
1.6	Transmission	Manual gearbox, preferably 5-speed	M
1.7	Starting System	Electric start, with kick-start backup preferred	M
1.8	Cooling System	Air-cooled or equivalent	M
1.9	Braking System	Front disc brake and rear drum or disc brake	M
1.10	Suspension	Front telescopic forks and rear shock absorbers	D
1.11	Tyres	Heavy-duty tyres suitable for both paved and rough rural roads	M
1.12	Ground Clearance	Minimum 150mm	D
1.13	Lighting System	Functional headlamp, tail lamp, brake light and turn indicators	M
1.14	Speedometer	Functional speedometer with odometer	M
1.15	Seating Capacity	Two persons (rider and passenger)	M
1.16	Condition	Brand-new, unused and current model	M
1.17	Rear-view Mirrors	Supplied and fitted	M
1.18	Tool Kit	Tool kit for basic maintenance	D
1.19	User/Operation	One manual per motorcycle	M

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No.	Parameter	Minimum Requirement	M = Mandatory D = Desirable
	Manual		

Lot 2 – Electric Motorcycles (Quantity 1)

No.	Parameter	Minimum Requirement	M/D
2.1	Condition	Brand new, unused, model year 2025 or later	M
2.2	Type	Fully electric motorcycle suitable for paved and gravel rural roads	M
2.3	Range	**At least 120 km on a single full charge** with one rider of 75 kg plus 20 kg cargo, at mixed urban/rural riding; supported by manufacturer test data	M
2.4	Motor	Hub or mid-drive motor, rated power at least 2.5 kW	M
2.5	Top speed	At least 60 km/h	M
2.6	Battery	72 V nominal lithium-ion (LFP or NMC) with built-in battery management system; capacity at least 2.8 kWh (e.g. 72 V 40 Ah), and sufficient to meet line 2.3; state Ah and kWh	M
2.7	Battery life	At least 1,000 full charge cycles to 70% of original capacity	M
2.8	Charging	Charger for 230 V, 50 Hz single-phase supply (Malawi standard) supplied with each unit; full charge in 8 hours or less	M
2.9	Fast charging	Fast charger giving a full charge in 4 hours or less	D
2.10	Spare battery	One additional removable battery per motorcycle, or access to a battery-swap network in Lilongwe	D
2.11	Controller	Motor controller with at least 3 selectable speed/power modes	D
2.12	Load capacity	Total payload (rider plus cargo) of at least 150 kg; rear carrier rack fitted	M
2.13	Ground clearance	At least 150 mm	D
2.14	Water and dust protection	Battery rated at least IP65; motor and controller at least IP54	M
2.15	Brakes	Disc brakes front and rear	M
2.16	Suspension and tyres	Telescopic front forks and rear shock absorbers; 17–18-inch wheels with tyres suitable for gravel roads	D

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No.	Parameter	Minimum Requirement	M/D
2.17	Lights and instruments	LED headlamp, indicators and tail light; digital display showing speed and battery level	M
2.18	Remaining-range display	Display of estimated remaining range	D
2.19	Security	Key, card or keyless ignition with parking lock.	M
2.20	Accessories per unit	One approved helmet, one reflective jacket, side mirrors, side and centre stands, crash bar, tool kit	D
2.21	Warranty – motorcycle	At least 12 months, covering frame and electrical components	M
2.22	Warranty – battery, motor and controller	At least 24 months or 1,000 cycles, whichever comes first; 36 months preferred	M
2.23	Service	At least the first two scheduled services free of charge, at a service point in Malawi	M
2.24	Registration	Cleared through customs and registered with DRTSS in Chithumba Limited's name, with number plates	M
2.25	Training	Rider and charging/battery-care training for at least two (2) riders	M

2) For goods supplied within Malawi, quotation prices shall be inclusive of all applicable costs, including transportation, insurance and delivery to Chithumba Limited's designated delivery location.

3) The delivery period required is 7 days from date of order.

4) Quotations must be valid for 7 working days from the date for receipt given below.

5) The warranty/guarantee offered shall be: 1 Year.

6) Quotations and supporting documents as specified in Section B must be marked with the Procurement Number given above, and indicate your acceptance of the terms and conditions.

7) Quotations must be received, in sealed envelopes, no later than: **16:30 pm on 13th November 2026**.

8) Quotations must be returned to:

The Procurement Officer
Chithumba Limited
P.O Box 40139
Plot 28/251
Kanengo light
Lilongwe.

9) The attached Schedule of Requirements at Section C, details the items to be purchased. You are requested to quote your delivered price for these items by completing and returning Sections B and C.

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Quotations that are responsive, qualified and technically compliant will be ranked according to price. Award of contract will be made to the lowest priced quotation by item or by total through the issue of a Local Purchase Order.

Jacob Kumwenda

Title/Position: Managing Director

For and on behalf of the Purchaser: Chithumba Limited.

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Your quotation is to be returned on this Form by completing and returning Sections B and C including any other information/certification required within this RFQ.

SECTION B: QUOTATION SUBMISSION SHEET

1) Currency of Quotation: Malawi Kwacha

2) Delivery period offered: …… days/weeks/months from date of Purchase Order.

3) The validity period of this Quotation is: …… days from the date for receipt of Quotations.

4) Warranty period (where applicable):…….. months.

5) We attach the following documents:

i. Section C of the Request for Quotations completed and signed;

ii. A copy of our Trading Licence,

iii. A copy of current Annual Tax Clearance Certificate,

iv. A list of recent Government or other contracts performed,

v. PPDA Registration certificate.

6) We confirm that our quotation is based on the terms and conditions stated in your Request for Quotations referenced above, and that any resulting contract will be subject to the Government of Malawi General Conditions of Contract for Local Purchase Orders.

7) We confirm that the prices quoted are fixed and firm for the duration of the validity period and will not be subject to revision or variation.

Authorised By:

Signature: _____ Name: _____

Position: _____ Date: _____
(DD/MM/YY)

Authorised for and on behalf of:

Company: _____

Address: …….

…….....

If any additional documentation is attached to your quotation, a signature and authorisation at Section B and Section C is still required as confirmation that the terms and conditions of this RFQ prevail over any attachments. If the Quotation is not authorised in Section B and Section C, the quotation may be rejected.

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SECTION C: SCHEDULE OF REQUIREMENTS (TO BE PRICED BY BIDDER)

Item No	Description of Goods (Attach detailed specification if necessary)	Unit of Measure	Quantity	Delivered Unit Price *Kwacha*	Delivered Total Price *Kwacha*
			Total		

The following attachments are appended to clarify the Description of Goods:
[*List any attachments providing additional specification of the goods required*]

Authorised By:

Signature: _____ Name: _____

Position: _____ Date: _____
(DD/MM/YY)

Authorised for and on behalf of:

Company: _____